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General Manager, Employment and Enterprise Services

Michelle Northover

VP, Development

Sherry Squires

VP, Operations

Olga Sullivan

General Manager, Children's Services

^{*}resigned during first term



Embracing the possibilities...

At the annual strategic planning retreat this past year, the agenda focused on how to embrace everything made possible by the construction and opening of the new Ches Penney Family YMCA in St. John's. Ten years ago, we wanted the project to be something that changed and revitalized our YMCA forever. Four years ago the new YMCA opened and our impact on helping people be healthier, more active, and more connected to each other has grown ever since.

Our new operating name "YMCA of Newfoundland and Labrador" is part of embracing the possibilities and turning them into reality for people across the province:

- The new Marystown YMCA, opening in 2016
- The proposed Happy Valley-Goose Bay YMCA in planning stages for 2019
- The potential for a Bonavista YMCA Child Care Centre
- The potential for a new YMCA in the western region of St. John's
- The contemplated YMCA Camp on Tors Cove Pond
- Our new ACOA-funded Business Planning Program for enterprise development
- Continuing Phase II of the Strong Families Campaign to generate more charitable support for the YMCA
- Joining provincial tables of influence to be a positive contributor to population health in Newfoundland and Labrador
- Taking the necessary steps to being an even better employer
- The potential for new collaborations and deeper connections with our friends at the YMCA of Exploits Valley and the YMCA of Western Newfoundland

The possibilities are endless.

Thank you for being part of the YMCA

Scott Giannou

Chair, Board of Directors

Jason Brown

CEO



Wayne **Amminson** Jordan Dawe

Leslie **Amminson** Mark **Dawe**

Claire **Avery** Sarah **Dawe**

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Ray **Smallwood** Sharon **Sparkes** Lori **Squires** Lynn **Sullivan** Asokan Variyath Sara **Verstege** Kimberley Vaillancourt Fran **Vokey** Jennifer Walsh Peter Walsh Brandon Welcher Emma Wells Catherine Whiffen Randy White Sharon **Zeller**







Penney Family and Pennecon support YMCA with generous \$500,000 donation!

The Penney Family and Pennecon announced a donation of \$500,000 to the YMCA's Strong Families Campaign. This charitable gift will support Phase II of the campaign which aims to fund strategic plan initiatives at the Ches Penney Family Y and other locations throughout Newfoundland and Labrador.



The Joyce Foundation donates \$200,000 for youth leadership & YMCA program access

The Joyce Foundation is a long-time supporter of programs for children and youth. With this generous gift, the YMCA of Newfoundland and Labrador will increase access to programs for youth facing adversity and living in financially challenging circumstances.



Thank you to Maersk Supply Service for \$75,000 pledged to YMCA Strong Kids Campaign

Maersk Supply Service fulfilled its pledge commitment to help children and youth in need of financial support attend YMCA programs like summer camp, child care, swimming, and recreational sport programs. A special thank you also goes to Maersk Supply Service and its employees for their outstanding donation of time, talent, and treasure to help refurbish Camp Morristown in Foxtrap which is used by the YMCA for summer camp programs.





The Toy Factory joins forces with the YMCA Strong Kids program for a third year

The Idea Factory joined forces with the YMCA Strong Kids Campaign and Young Adult Cancer Canada to hold The Toy Factory Live. These efforts have provided financial assistance to families in need so that their children could enjoy a unique, healthy YMCA summer camp experience. The Idea Factory has led the way for the past three years raising more than \$130,000 to provide over 1000 summer camp spaces. Breaking down barriers so that all children, regardless of ability or income can develop their potential strengthens our communities for everyone. Thank you to everyone involved in this remarkable event!



Newfoundland Charity Poker Tournament held its second annual Big Raise Charity event

Newfoundland Charity Poker Tournament held its second annual Big Raise in January 2014 and the YMCA was grateful to be named the headline charity. Players came together, played poker, and donated all of their winnings to a charity of their choice. Since it started the tournament has donated more than \$50,000 to the YMCA to help people facing financial barriers attend YMCA programs. Thank you!

Husky Energy

Thanks to Husky Energy for its generous donation to the YMCA

Thank you to Husky Energy Inc. for its generous donation of \$50,000. This gift, presented in 2014 was used to support the ongoing education, training, and professional development of YMCA employees working in programs for children and youth in 2014 and 2015.

Important Support for Employment and Enterprise Programs

Without the support of our funders many of our YMCA Employment and Enterprise programs could not take place. Thank you for these important contributions!



Funder for the Business Planning Program and Enterprise Olympics



Funder for Enterprise Olympics



Sponsor of Enterprise Olympics



Funder for Alternative Suspension



Funder for Alternative Suspension



Enterprise Olympics 2015

In May the 21st Annual Enterprise Olympics was held. This competition was the final event in a series of programs that took place throughout the school year in schools all over Newfoundland and Labrador involving students from grades 4-12.

Business Planning Program

In June YMCA Enterprise Services was pleased to be able to resume offering a Business Planning Program for aspiring entrepreneurs.



Vital Signs Report

The YMCA of Newfoundland and Labrador supports the Community Foundation of Newfoundland and Labrador Vital Signs report which contains important information about our communities and helps the YMCA formulate plans to respond.

Exciting Developments



Expanded Coffee Matters Café

Coffee Matters Express operating at the YMCA was expanded to include more physical space and more varied options.



New Conditioning Centre Layout

In September 2014 a planned refurbishment and new layout in the Garland Clarke Conditioning Centre was completed.





Future Development in Health, Fitness & Aquatics

This past year the YMCA of Newfoundland and Labrador signed letters of intent with Marystown and Happy Valley-Goose Bay for the development of new YMCAs in these towns. The Marystown YMCA is expected to open in early 2016. We look forward to improving lives in these municipalities and surrounding communities.



Continued Excellence in YMCA Children's Services

For the 5th year in a row the YMCA Canada assessment of licensed child care and its *Playing to Learn* curriculum at the Ches Penney Family Y earned the program 100% - a unique achievement among Canadian YMCAs



Expansion of School Age Child Care

A new school-age child care site opened at Mary Queen of the World in Mount Pearl. This is the third YMCA child care location now operating in the city of Mount Pearl.



Healthy Kids Day

In June our YMCA participated in Healthy Kids Day, a free community event for families to try the YMCA! Hundreds of children and families visited our YMCA and enjoyed free swims, gym time, nutritious snacks, and prizes.



Capital Donors – Phase II

Phase II of the YMCA's Capital Campaign will give the YMCA the capacity to re-invest in programs and services to continue its legacy of inspiring personal growth and improving the quality of life for families and individuals. Gifts will help fund strategic plan initiatives at the Ches Penney Family Y and other locations throughout Newfoundland and Labrador.



Community Builders

Penney Family & Pennecon Elinor Gill Ratcliffe, C.M., O.N.L., LLD (hc)

Major Gift Donors

KMK Capital

Leadership Donors

Baine Johnston KPMG Weatherford

Inner Family Donors

Jason Brown, Deborah Wearn, and Family
Gregory W. Dickie & Glenda Best
Kevin Fleming
Scott & Judy Giannou
Marjory Green
Jason Hillyard
Scott Howell
Evan Kipnis
Michelle Northover
Steve Penney
Craig & Heather Rowe
Laurie Skinner

Annual Campaign Donors

Donors to the annual campaign provide possibility and potential for others to live healthier lives. Thank you for the belief in the work of the YMCA as demonstrated by your generous gifts.

Major Gifts (\$5,000 - \$99,999)

Canadian Tire Jumpstart Gordan Butler Estate Husky Energy The Joyce Foundation Maersk Supply Service The Idea Factory

Chair's Round Table (\$1,000 - \$4,999)

Baine Johnston Corp. Sophie and Chloe **Basha** Jason **Brown**, Deborah Wearn, & Family **Browning Harvey** Cal LeGrow Insurance Trevor **Clarke** Cox & Palmer Deloitte **The Discovery Centre Epic Consulting** Scott & Judy Giannou Grant **Thornton** Chris **Howlett JWR Homes KPMG** Miranda Management Inc. Newfoundland and Labrador Liquor Corp. Michelle Northover Pennecon Energy Dan Penney Power's Building Supplies Provincial Air Radient 360 Solutions RBC Ridout & Maybee Skyhawk Telematics Ron Taylor Toyota Plaza Vinland Resources Lynn & Jo Mark Zurel

Leadership Gifts (\$500 - \$999)

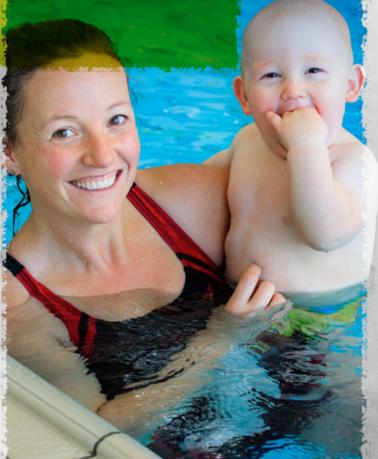
AON Reed Stenhouse Inc.
Atlantic Lottery Corp.
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Cougar Helicopters
Crosbie Group
Currie Management
Ernst & Young
Fougere Menchenton Architects
Keith Frampton
Freedom Foods Ltd.
G J Cahill & Co. Ltd.
Shawn Hagerty



your generosity is appreciated

Every effort is made to ensure this list is accurate and that every person who has generously given to the YMCA is recognized.

Please contact us if there are any errors or omissions so that we can update our records at info@ymcanl.com or call 709-726-YMCA (9622) ext.240



Jason Hillyard

KeyCorp

Michelle & Fabian Lambert & Family

Newfoundland Broadcasting Company

Valerie D. Northover

Steve O'Reilly

Parsons Engineering Group

Lisa **Sheppard** & Chris **Peddle**

Prime Time Sales

Prince of Wales Collegiate

Print Shop Ltd.

Greg Roberts

Roebothan, McKay & Marshall

Running Room

Scotia McLeod

Signature Living (Kenny's Pond)

Management

Laurie **Skinner**

Debbie **Squires**

St. John's IceCaps

Starlite Electric

David Steele

Stewart McKelvey

Swagger **Promotions**

Rob Thomas

VOCM (Steele Communications)

Wedgwood Insurance

York Developments

Individual Donors (up to \$499)

Selena **Abbott**

Sharon Andrews

Antenna Social Media & Design

Atlantic Spirits and Wines Ltd.

Stuart Baird

Krisztina Bajzak

Donna Barrett

Dick Barter

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Tommy **Beer**

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Big Time Motion Media

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Jake **Knox**

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Sharee **Burry**

Johnny **Burton**

Margaret **Butt**

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Cohen's

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Denise **Cornick**

Paul **Coxworthy**

Allison Crawford

Dallas Mercer Consulting

Line & Paddy **Daly**

Eric **Davidson**

Ronald Day

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DC Design House Tibor **Deval** Kelly **Doane** Ethel **Dobbin** Genevieve **Doyle** Jessica **Doyle** Alison **Drover** Douglas **Dugid** Patrick **Dunn** East Link Fraser **Eaton** Geoff **Eaton EC** Boone Chelsev **Edwards** Heather **Edwards** Darrell Ellis **EMCO** Sheri **Ennis** Lori **Evans** Jody **Evoy** Doug Facey Tim **Fahev** Bob **Fearon** Kimberlev **Ficken** Five Star **Delivery** Hazel Ford Darren **Fowler** Twyla **Fradsham** Victoria **Francis** Steve French James **Furneaux** Elissa Garrett Cassandra **Gibbons** Glen **Gibling** Paul **Goulart** & Genevieve **Bulgin** Brittany **Grandy** Marjory **Green** & Family

Julie **Greene**

Agatha **Greenland** Christian Greenland **Grenfell Business** Solutions Jessica **Haines** Ashlynn **Hanrahan** Tina **Harding** Scott Harris **Harris Ryan Chartered** Accountants **Hickman Automotive** Group Alice **Hietala** Kayla **Holloway** Xi **Hong** Sharon **Horan** Scott Howell Ellissa & Robert **Hull** & Family Rhonda **Hutton** Evan Johnson Johnson Insurance Inc. Crystal Kanazawa Bruce **Kelloway** Richard **Kellv** Robert **Kennedy** Heather **King** Janet & Blair **King** & Family Jeff **King** Laura King Evan **Kipnis** Greg Kirby Kara **Laing** Mike **Landers** Michael **LeMoine** Blair **Leonard**

The Royal Life Saving

Greg **London**

Jeff MacDonald

Society Canada, NL

Dennis Maher John **Mahonev** Racheal Malone Vik Malone Andrew Marshall Beth McGrath Dawn **McGra**th Tom McGrath John **McLean** Stephanie Miller Judy & Doug **Moody Mount Pearl Senior High Newlife Hearing Health Centre** Maire **Niloideain** Debbie **Northover** Heather **Northover** Chelsea O'Keefe Jennifer **O'Keefe** Scott Oldford Kevin **Osborne** Jim & Jill **Osmond Outfront Media** Christa Pack Valerie & Dave **Parmenter** Karen **Parsons** Chelsey **Paterson** Jessica **Peckham** Chris **Peddigrew** Allison **Pennell** Ronald **Penney** Rebecca **Penton Perfect Day Limited** P.F. Collins Customs Broker Ltd. Susan **Pike** Val Pike Kayla **Pittman** Christopher **Power** Steve **Power**

ProVision Optical

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Olga A.V. **Sullivan**

Pamela **Tanner**

Nancy **Taylor**

Shaorong (Becky) Qiang

The Paint Shop Naomi **Tracev** Brian Vallis Kellev Vanderklugt Frances & Keith **Vokev** & Family Leslev Walsh Margot Walsh Jessica Waye Kirk Wells Jordan Wheeler Christopher White Kathleen White Sandy White Shawn Whitten Cathy Williams Denise Williams Krista Williams Holly Winsor Kristen Winter Kay **Woodford** Tim Woodford Vic & Eileen Young Rod **Zdebiak** Ecke **Zuschlag**

Steven **Taylor**

Gifts Made in Kind:

Sally Ledrew Photography Sew Many Stitches

Gifts Made in Memory of:

Verna **Horan** Rueben **Squires**



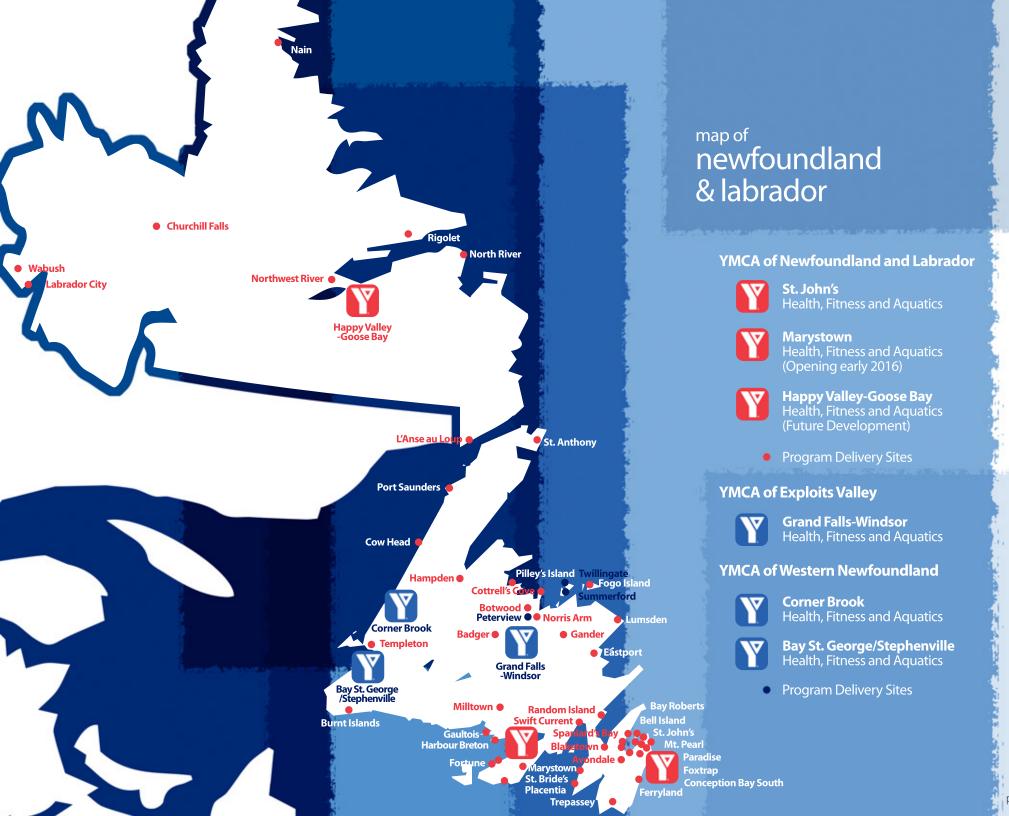
Consolidated Statement of Operations as at 31 August, 2015

| | 2015 | 2014 |
|--------------------------------------|-----------|-----------|
| Revenue | 5,480,504 | 5,378,079 |
| Expenses | 4,265,403 | 4,192,025 |
| Net Before Interest and Amortization | 1,215,101 | 1,186,054 |
| Interest on Long Term Debt | 568,053 | 570,158 |
| | | |
| Net Before Amortization | 647,048 | 615,896 |
| | | |
| Amortization | 708,157 | 723,185 |

Consolidated Statement of Financial Position as at 31 August, 2015

| Assets | 2015 | 2014 |
|---|------------|------------|
| Current Assets | 261,362 | 89,683 |
| Property, plant, and equipment | 16,330,207 | 16,815,002 |
| Total Assets | 16,591,569 | 16,904,685 |
| Liabilities | | |
| Current Liabilities | 1,190,793 | 1,070,699 |
| Deferred Revenue - Building Capital Fund | 6,966,190 | 7,170,989 |
| Long-term portion of capital lease and long term debt | 8,510,794 | 8,678,100 |
| Total Liabilities | 16,667,777 | 16,919,788 |
| Fund Balances | | |
| Unappropriated Surplus | -76,210 | -15,101 |
| Total Fund Balances | -76,210 | -15,101 |
| Total Liabilities and Fund Balances | 16,591,569 | 16,904,685 |

Complete audited statements are available for review by appointment in the office of the CFO.





Our Mission

The YMCA is a charity that provides opportunities for all to grow in spirit, mind and body.

Our Vision

The YMCA will be a leading charity providing access to all in health programs, child care, employment and camp programs.

Our Values

Caring, Honesty, Respect, Health, Responsibility, and Inclusiveness

Employment and Enterprise Services

Ches Penney Family Y 35 Ridge Road, P.O. Box 21291 St. John's, NL A1A 5G6 Tel: (709) 726-YMCA (9622) Fax: (709) 576-0410

Health, Fitness and Aquatics Membership

Ches Penney Family Y 35 Ridge Road, P.O. Box 21291 St. John's, NL A1A 5G6 Tel: (709) 726-YMCA (9622) Fax: (709) 576-0410

Marystown YMCA 255-263 McGettigan Boulevard Marystown, NL A0E 2M0 Tel: (709) 279-YMCA (9622) Fax: (709) 279-0587

Corporate Office

35 Ridge Road P.O. Box 21291 St. John's, NL A1A 5G6 Tel: (709) 726-YMCA (9622) Fax: (709) 576-0410

Camp Programs

Ches Penney Family Y, Foxtrap, and Ecole des Grands Vents

Children's Services

Ches Penney Family Y 35 Ridge Road. P.O. Box 21291 St. John's, NL A1A 5G6 Tel: (709) 754-2962 Fax: (709) 576-7763

St. Georges Elementary Mary Queen of Peace Elementary Mary Queen of the World Parish Hall Vanier Elementary Roncalli Elementary St. Andrew's Elementary St. Teresa's Elementary Bishop Feild Elementary Holy Trinity Elementary St. Peter's Elementary St. Matthew's Elementary **Newtown Elementary** Paradise Elementary Elizabeth Park Elementary Cowan Heights Elementary Ches Penney Family Y